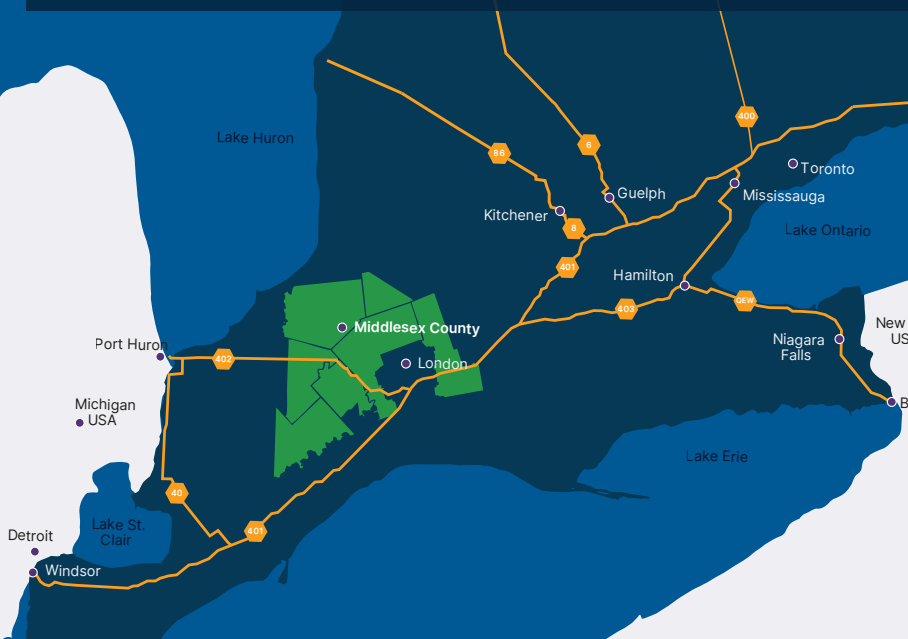


Manufacturing in Middlesex County

Excellence in Industry and Growth



Major Transportation Corridors

Situated along Highways 401 and 402, covering over 2,800 square kilometres.

Proximity to Key Locations

Adjacent to London International Airport, with six universities and four colleges within 100 km.

Strong Advanced Manufacturing

An extensive ecosystem of manufacturers in motor vehicle parts, food, and pharmaceuticals, supported by a solid base of trucking and logistics services.

Market Access

Easy access to Canadian and cross-border markets, making it a popular choice for both commercial and industrial development.

Community Demographics

Middlesex County

Population

88,559

Labour Force

46,509

Median Age

39.5

Median Household Income (before tax)

\$111,936

Nestled in the heart of Southwestern Ontario, Middlesex County offers a blend of urban and rural advantages. Surrounding the City of London and located just two hours from Toronto and Detroit, Middlesex County consists of eight municipalities, each presenting unique investment opportunities.

Workforce & Employment

- ☑ **Proximity to Talent:** Access to graduates from Western University and Fanshawe College, supporting local employment demands.
- ☑ **Job Satisfaction:** A high quality of life and shorter commutes ensure a stable, loyal workforce.
- ☑ **Workforce Support:** Our local team of professionals helps businesses find talent while offering professional development for workers.

Business Climate & Opportunities

- ☑ **Lower Operating Costs:** Reduced rent, utilities, taxes, and land costs compared to urban centres.
- ☑ **Government Incentives:** Access to rural-specific grants to drive growth in the manufacturing sector.
- ☑ **Industrial Growth:** With record residential growth, businesses in food, beverage, wood, rubber, transportation equipment and other sub-sectors of manufacturing have an opportunity to benefit from the increased local talent available.

Manufacturing in Middlesex County

Manufacturing plays a vital role in Middlesex County, employing nearly 16% of the workforce. Middlesex County benefits from its location in Southern Ontario's manufacturing corridor, which stretches from Oshawa to Windsor. The County's skilled workforce, entrepreneurial spirit, and easy access to world-class research facilities such as Western University and Fanshawe College create a dynamic environment for manufacturers.

Manufacturers like Armatec Survivability and ADS Pipe thrive in Middlesex County due to the region's excellent transportation routes, including access to Highways 401, 402, and rail lines. The manufacturing sector accounts for 43% of GDP exports from Middlesex County, at a total of \$2.37 billion annually. The two largest sub-sectors are Transportation Equipment Manufacturing (NAICS 336) and Food Manufacturing (NAICS 311), with annual exports of \$927 million and \$406 million, respectively. Additionally, Middlesex's low energy costs and proactive municipal governments foster a welcoming environment for businesses.

Investor Profiles



ADS Pipe

A leader in drainage systems, ADS Pipe benefits from easy access to the 401 corridor for product transportation.



Meridian Lightweight Technologies

Focusing on magnesium die-cast design, Meridian is a world leading supplier of lightweight cast metal solutions for the transportation industry.



Armatec Survivability

Specializing in vehicle protection systems, Armatec chose Middlesex for its skilled workforce and responsive government.

Local Support Networks

Businesses are supported by active local organizations in addition to the Middlesex Economic Development Team. These organizations provide a supportive ecosystem for growth.

- **Community Employment Choices:** Provides employers with local labour market information, recruitment assistance and incentives for wages, apprenticeship and placement.
- **Community Futures Middlesex:** Funded by FedDev Ontario, the Community Futures Development Corporation provides no-cost business consulting and low-interest loans to start-up and existing small and medium-sized businesses in Middlesex County.

Grants & Loans

There are a range of federal, provincial and municipal government incentives and support programs to assist in establishing and growing your manufacturing business in Middlesex County.

Contact Us to Explore New Investment Opportunities

Partner with Middlesex County to unlock new business opportunities and benefit from a supportive environment designed for growth.

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