

Agri-Business in Middlesex County

Cultivating Innovation and Sustainability



Major Transportation Corridors

Situated along Highways 401 and 402, covering over 2,800 square kilometres.

Proximity to Key Locations

Adjacent to London International Airport, with six universities and four colleges within 100 km.

Thriving Agricultural Sector

Home to some of the most fertile land in Ontario, supporting a robust agri-business community.

Market Access

Easy access to Canadian and cross-border markets, making it a popular choice for both commercial and industrial development.

Community Demographics

Middlesex County

Population	88,559
Labour Force	46,509
Median Age	39.5
Median Household Income (before tax)	\$111,936

Nestled in the heart of Southwestern Ontario, Middlesex County offers a blend of urban and rural advantages. Surrounding the City of London and located just two hours from Toronto and Detroit, Middlesex County consists of eight municipalities, each presenting unique investment opportunities.

Workforce & Employment

- ☑ **Proximity to Talent:** Access to graduates from Western University and Fanshawe College, supporting local employment demands.
- ☑ **Job Satisfaction:** A high quality of life and shorter commutes ensure a stable, loyal workforce.
- ☑ **Workforce Support:** Our local team of professionals helps businesses find talent while offering professional development for workers.

Business Climate & Opportunities

- ☑ **Lower Operating Costs:** Reduced rent, utilities, taxes, and land costs compared to urban centres.
- ☑ **Government Incentives:** Access to rural-specific grants to drive growth in agri-business, manufacturing, and tourism.
- ☑ **Business Growth:** With record residential development, businesses in agri-food, agri-tech and agricultural support activities have the opportunity to expand to serve the increasing demands of the local population.

Agri-Business in Middlesex County

Middlesex County is Ontario's agricultural heartland, with 2,352 farms covering 246,592 hectares. The businesses in the County are known for their innovative approach to agriculture, with farms adopting cutting-edge technology faster than provincial averages. Agri-business represents more than 25% of all enterprises in Middlesex County, contributing \$552 million towards regional GDP annually.

Companies benefit from Middlesex County's fertile land, proximity to research institutions, and robust transportation infrastructure, which enables easy access to markets in Toronto and the U.S.

Business Profiles



Nortera

Specializing in processing and marketing of canned and frozen vegetables, Nortera is among the largest food manufacturing employers in Middlesex County.



Ontario Plants

A leading supplier of young plants for greenhouse growers across North America, Ontario Plants has recently opened a state of the art facility to meet rising demands.



Penta Equipment

Producer of agriculture spreaders, TMR mixers, dump boxes and tillage equipment in Middlesex County since 1970.

Local Support Networks

Businesses are supported by active local organizations in addition to the Middlesex Economic Development Team. These organizations provide a supportive ecosystem for growth.

- **Community Employment Choices:** Provides employers with local labour market information, recruitment assistance and incentives for wages, apprenticeship and placement.
- **Community Futures Middlesex:** Funded by FedDev Ontario, the Community Futures Corporation provides no-cost business consulting and low-interest loans to start-up and existing small and medium-sized businesses in Middlesex County.
- **Middlesex Federation of Agriculture:** With 1,950 members, the Middlesex Federation of Agriculture provides a voice for local farmers and advances the agricultural sector through partnerships, education and advocacy.

Grants & Loans

There are a range of federal, provincial and municipal government incentives and support programs to assist in establishing and growing your agri-business in Middlesex County.

Contact Us to Explore New Investment Opportunities

Partner with Middlesex County to unlock new business opportunities and benefit from a supportive environment designed for growth.

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